PAULA VASCONCELOS, PHD

Mathematical biologist, Data scientist

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SKILLS

Professional Skills

Machine Learning

- Natural Language Processing
- Data Engineering Forecasting
 - Mathematical Modeling
 - Mechanistic Modeling
 - Agent-based Simulations
 - Statistical Modeling
 - **Statistical Analysis**
 - Algorithm Development
- Synthetic Data | Data Analysis
 - Data Visualization

Soft Skills

Critical Thinking

- Problem Solving Curiosity Creativity Proactivity
- Collaboration Teamwork

Flexibility Attention to Detail

Autonomy

Programming Languages

MATLAB Python R SQL Wolfram bash Ruby

Operating Systems

Linux macOS Windows

Tools

Jupyter Notebook RStudio VSCode Git Docker Poetry Wolfram Mathematica MATLAB

Unity Analytics AWS







O, WORK HISTORY

2023-2024

- Data Scientist Might And Delight AB (SE)
 - Natural Language Processing and Machine Learning
 - Implemented NLP models with BERT for topic modeling and sentiment analysis on diverse textual data sources, such as Steam forum posts, game reviews, and customer feedback.
- Developed a product that integrates a Transformer-based sentiment analysis model with a Slack bot, enhancing the community management team's response time.
- Implemented supervised machine learning models (Random Forests, XGBoost) to predict player churn. Applied unsupervised machine learning techniques (K-means, UMAP) and embedding models to classify players into distinct personas based on behavior and textual data, leading to changes in game development and more targeted marketing campaigns.
- Performed network analysis on wishlisted game titles, uncovering cross-genre player interests and informing game marketing and development strategies.

Data Engineering

- Designed and implemented ETL pipelines using Python and AWS services to process and store game telemetry data.
- Created custom web scraping tools using Python to extract Steam platform data (reviews, forum posts, user-owned games, user-friends lists, wishlists), supporting marketing strategies.
- Collaborated with game developers to design and implement in-game telemetry logging, capturing key player interactions and performance metrics.

Data Visualization and Reporting

- Developed interactive dashboards using Plotly, presenting KPIs and in-game metrics to various stakeholders, resulting in an increase in data-driven decision making by senior managers.
- Generated reports on player behavior, game performance, sales, revenue, and market trends, informing business strategy and product development.

Statistical Modeling and Analysis

Applied statistical techniques, including Multiple Regression, ANOVA, Bootstrapping, and time series analysis using XGBOOST, to get insights into various aspects of the business, such as player behavior, marketing campaign effects, sales and revenue forecasting.

Business Impact

- Collaborated with managers, executives and board members to develop data-driven business strategies. Worked closely with the marketing teams to translate data science insights into marketing campaign
- actions improving customer acquisition rates.
- Established key performance indicators (KPIs) for the company's main games.

2015-2022

- Doctoral researcher • Uppsala University (SE)
- Expertise in differential equations, dynamical systems theory, matrix algebra, evolutionary game theory, and adaptive dynamics, with a focus on eco-evolutionary feedback models.
- Applied adaptive dynamics and game theory principles to analyze the interactions of biological organisms in resource competition and species coexistence.
 - Presented research findings at international conferences and published in peer-reviewed journals.

Key projects: Link to doctoral dissertation

- Multi-trait Eco-Evolutionary Model: Developed a mathematical model analyzing the impact of the coevolution of multiple biological traits on the potential for biological diversification.
- Adaptive Plasticity in Resource Competition: Developed an agent-based model to simulate the effects of phenotypic plasticity on species competition for resources.
- Life-Cycle Complexity and Biological Diversification: Developed a novel mathematical and agent-based model investigating the impact of the co-evolutionary dynamics of resource acquisition traits on biological diversification of organisms with complex life-cycles (e.g. frogs, fishes, insects).
- Life-Cycle Complexity and Community Assembly: Developed a novel mathematical and agent-based model investigating the impact of complex life cycles on species coexistence and ecological community structure.

2013-2015

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Masters researcher Universidade Federal

de Minas Gerais (BR)

- Developed primers to amplify novel regions of plant nuclear genome.
- Wrote one research paper.

EDUCATION

de Minas Gerais (BR)

Haused 2023 MSc Artificial Intelligence Q Stockholm University (SE) 2022 <u>ش</u> PhD Mathematical Biology Uppsala University (SE) Q 🛗 2015 **MSc Population Genetics** Universidade Federal

- Performed bioinformatic analyses of genetic data using bash, Python and R.
- Performed statistical modelling (Approximate Bayesian Computation, Clustering, Network Analysis, and Monte Carlo simulations) to understand population genetic history of different species of plants.
- Presented research findings via talks and posters in multiple conferences in Brazil.